October 8, 2013

Dear Prospective WSI Customer,

When I found Winning Solutions, Inc. website I had all but given up on being able to find someone to work on my company's Microsoft Access database. I had even begun an extensive search looking for a new database similar to it. I was so excited to find someone knowledgeable about Access that I contacted our competitors to let them know, as well. Most of the fumigation companies in California rely on Microsoft Access and have for many years. However, we all had a hard time finding anyone who even knew the database never mind how to work on it.

On September 20, 2013 I contacted WSI to see if they would work on our company's Access database. I was amazed by what I found. They were very proficient, professional, affordable, pleasant, patient and expeditious. We needed a number of things changed in our database and wanted to get it running smoothly in the newest version of Access which we had recently deployed. Naturally I was apprehensive at first about working with a company remotely over the Internet. But again, they surpassed any expectation I had by how quickly WSI responded. WSI was able to let me know exactly what information they would need to understand and accurately quote my database changes. It wasn't difficult to give them the steps to get to the location in the database where the change needed to occur and take a screen shot of it for them. I sent them a list of about fourteen items that needed to be changed. The same day we exchanged at least seven emails as we worked to make sure they understood my needs. Within two business days I had a detailed written estimate. The day after that I had the first new version of my database. Within the next two weeks I had WSI make some more changes to the database because the first set of changes went so well.

I really cannot say enough about how wonderful this company is and their employees!! The fast turnaround when I approve programming work is great. They make everything seem effortless. This is the first time in the 17 years I have worked for our company that I have peace of mind when it comes to our database. I know that if there is anything that needs to be done on or with the database I have someone reliable that can do it.

In addition, I recently found out that they work on websites as well! So now we are starting the process of seeing what it will take to put our website in shape.

I really enjoy working with WSI and think you will too.

Sincerely,

Margaret McLean
Accounts Receivable Manager
Your Way Fumigation, Inc.